

# EMPLOYERS® Appetite Guide

EMPLOYERS provides workers' compensation insurance to **select businesses in low to medium hazard groups**. We target businesses with 100 or fewer employees in the following classes:

## ACCOMMODATION & FOOD SERVICES

- Bakeries
- Coffee Shops
- Grocery & Supermarket
- Hotels & Motels
- Ice Cream & Yogurt Shops
- Restaurants
- Sandwich Shops

## ADMINISTRATIVE OR SUPPORT SERVICES

- Janitorial
- Mailing or Addressing Companies
- Printing

## ARTS, ENTERTAINMENT & RECREATION

- Clubs – Health, Racquet Ball, Tennis
- Country Clubs
- Movie Theatres

## AUTOMOTIVE

- Auto Body Repair & Upholstery
- Auto Dealers & Parts
- Auto Service & Repair
- Automotive Rental
- Gasoline Retail

## EDUCATIONAL SERVICES

- Private Schools / Parochial Schools / Colleges
- Tutors
- Vocational & Trade Schools

## FINANCE & INSURANCE

- Banks & Credit Unions
- Insurance Agents & Brokers
- Investment Managers
- Mortgage Bankers & Brokers
- Securities Brokers

## HEALTH CARE

- Dental Labs
- Dentists
- Physicians & Surgeons
- Veterinarians

## INFORMATION

- Data Processing Services
- Information Service Providers
- Libraries
- Newspaper, Magazine & Book Publishing

## MANUFACTURING

- Apparel
- Computer & Electronic Products
- Electrical Equipment & Components
- Food & Beverage
- Machine Shops
- Plastic Products

## PROFESSIONAL SERVICES

- Accountants
- Analytic Testing
- Architects & Engineers
- Attorneys
- Bookkeepers & Tax Preparation
- Computer Programming & System Design
- Payroll Services
- Photographers & Photofinishing

## REAL ESTATE & RENTAL & LEASING

- Apartments, Condominiums & Other Property Owners
- Real Estate Agents & Appraisers

## RETAIL

- Apparel
- Computers & Electronics
- Florist
- Furniture
- Jewelry
- Lighting
- Paint
- Pharmacy
- Tailors & Dressmaking
- Tile
- Video Stores

## WHOLESALE (NONDURABLE GOODS)

- Apparel
- Beverage
- Confections
- Meat, Fish or Poultry
- Plumbing Supplies
- Printers

## OTHER SERVICES

- Barber & Beauty Shops
- Dry Cleaners & Laundries
- Office Machine Sales, Installation or Repair

**EMPLOYERS®**

America's small business insurance specialist.®

To learn more visit [www.employers.com](http://www.employers.com)



**5 reasons why EMPLOYERS®  
is the right place for you  
and your clients**

- 1) *Financially Strong. Rated A- (Excellent) by A.M. Best Company*
- 2) *Competitive pricing and commissions*
- 3) *Fast & easy quote process*
- 4) *Flexible payment plans*
- 5) *Dedicated program management team*

Employers Holdings, Inc. is a holding company with subsidiaries that are specialty providers of workers' compensation insurance and services focused on select, small businesses engaged in low-to-medium hazard industries. The company, through its subsidiaries, operates in 12 states from 13 office locations. The company's insurance subsidiaries, Employers Insurance Company of Nevada and Employers Compensation Insurance Company, are rated A- (Excellent) by the A.M. Best Company.



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